





SEIZE YOUR FUTURE

Achieve success in more ways than one



- Is it running your own business?
- Is it helping others and being rewarded for it?
- Is it achieving leadership position within just a few years?
- Is it pursuing multiple passions all at once?

You can achieve your goals whatever career stage you are in.

At AIA, there are limitless opportunities to achieve the success you want. We offer a rewarding, sustainable career in a robust industry where you can help people live healthier, longer, and better lives. The way that suits you.

Join the Ala Elite Academy

- https://www.aia.com.my/en/index.html
- https://m.facebook.com/AIAEliteAcademyMY/

Because we believe in empowering winners.

BEING AN AIA LIFE PLANNER MEANS HAVING ENDLESS OPPORTUNITIES



empowering winners.

A country of 33 million people

- Penetration rate in the Takaful market remains low at 15.2%
- ▶ 90% of those with insurance are under-insured
- Less than 40% own a life insurance policy or family Takaful plan

Malaysia's healthcare cost is one of the highest in the region

An aging population

- Malaysians are living longer
- Yet have insufficient retirement savings

Most overweight country in Asia

High risk of lifestyle diseases

Governor's remarks at the Malaysian Insurance Institute (MII) Summit – "Innovation in a Disruptive Era" https://www.bnm.gov.my/-/governor-s-remarks-at-the-malaysian-insurance-institute-mii-summit-innovation-in-a-disruptive-era-

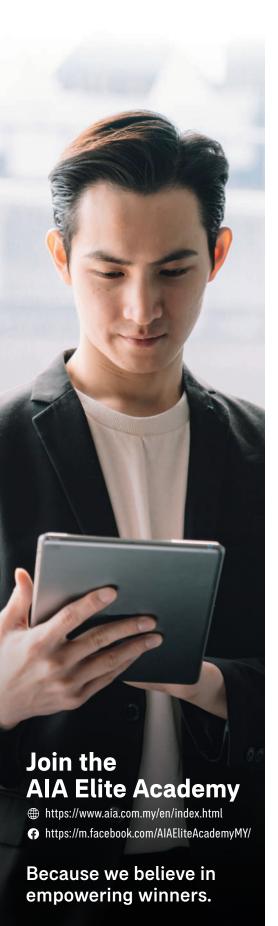
The Dynamics of Malaysian Takaful Market: Challenges and Future Prospects https://journals.iium.edu.my/iiibf-journal/index.php/jif/article/download/352/162

90% of Life-Insured Malaysians Under-Insured, says LIAM http://insurance.org.my/90-per-cent-of-life-insured-malaysians-under-insured-says-liam/

Malaysia may see soaring healthcare cost https://focusmalaysia.my/mainstream/malaysia-may-see-soaring-healthcare-cost/#:~:text=A%20RECENT%20survey%20by%20a,year%2C%20which%20is%2014%25.

Nearly half of Malaysia's population overweight or obese, Health Minister says https://www.malaymail.com/news/malaysia/2016/02/03/ nearly-half-malaysias-p opulation-overweightor-obese-health-minister-says/1053569

JOIN THE AIA ELITE ACADEMY



Who are we? Well, the quality of AIA Life Planners who graduate from our academy speaks volumes of what we offer. They are the result of exclusive programmes developing a new generation of Life Planners. To give you just a glimpse of proven support for success, should you decide to reach your fullest potential with us, AIA Elite Academy provides the following:

- ▶ Industry-leading tools and technology
- ▶ Best-in-class training
- ▶ Highly effective coaching and mentorship
- ▶ Exclusive opportunities to learn from successful entrepreneurs
- ▶ The highest bonus payout in the industry through a one-of-a-kind financing scheme
- ▶ A positive, collaborative community learning environment
- Publicity opportunities

THE MANY PATHS TO SUCCESS

Here at AIA, there are many different ways to succeed supported by our one-of-a-kind financial scheme



empowering winners.

The Seamless Journey from Elite Lite to Elite and Elite Pro to Elite Premier Leader (EPL)

It isn't the destination, it's the journey. AIA offers a meaningful career when you join us and assures you become a high achiever and leader within a short eventful three years.

Elite Lite

- You like flexibility and want to explore.
- Your adventurous spirit seeks different opportunities for multiple sources of income.

Elite / Elite Pro

- ➤ Your thirst for success is strong and you're determined to reach that five-figure income within the first year.
- You hone your skills and you feed on knowledge. Your self-motivation keeps you on track and you are steadfast on reaching goals.
- ▶ You have your eyes on the Million Dollar Round Table.
- ➤ You're a go-getter, ambitious and have leadership skills to own a business and lead a team of professionals in entrepreneurship.

Elite Premier Leader

- As EPL, you are pursuing a leadership path and to be the leader of top-tier teams.
- You build a new era of young, passionate and successful leaders.

SO WHY AIA?

- ▶ We have more than 5,000 Life Planners enrolled in our Elite Academy since 2018 providing total wealth and health solutions, a more holistic life plan to Malaysians.
- We are a trusted brand proud to hold THE HIGHEST **NUMBER OF MDRTs** in Malaysia for five consecutive years!

PRODUCT SOLUTIONS

AIA offers a complete suite of solutions to meet our customers' every need, at every stage of their lives, so that they and their loved ones can enjoy Healthier, Longer, Better Lives.

HEALTH & WELLNESS



COMMERCIAL INSURANCE



MORTGAGE



WEALTH SOLUTIONS



CORPORATE SOLUTIONS



RETIREMENT



INDIVIDUAL AND TAKAFUL SOLUTIONS



Critical Illness



Protection



GENERAL INSURANCE









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Because we believe in empowering winners.

LEARNING & DEVELOPMENT PARTNERS

- Learning from top entrepreneurs
- Peer study groups to exchange ideas and share experiences
- Benefit from our professional learning and research partners:









DIGITAL & TECHNOLOGY

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iPoS iLearn Manage client business Learn on the go with training modules accessible and issue documents anytime, anywhere smoothly and efficiently An AIA innovative. efficient approach to your day-to-day tasks AIA Life Planner App Track your career progress Manage client transaction and your achievements in online in simple and one simple app hassle-free way

Because we believe in empowering winners.